

Miller-Valentine Group

3400 Coliseum Blvd. E. Fort Wayne, Indiana 46805 219-483-4550 219-483-7757 (FAX)

August 1, 1997

Mr. Scott Sanderson, Sr. Superior Manufacturing 2025 S. Calhoun Street P. O. Box 13343 Fort Wayne, IN 46868-3343

Dear Scott:

I am sending a long overdue letter to thank you for your professionalism and expertise in helping Miller Valentine Group solve an ongoing problem with our towers. As you know, the towers were accumulating a lime build-up due to the hard well water that was being run through the towers. Even though chemicals were automatically injected into the recirculating water and various adjustments were made frequently by the chemical salesman, the towers were still shutting down at least once a year which, in effect, eliminated all air conditioning. This is a Class A, 60,000 square foot building, so this became a major problem.

Through Superior's expertise and recommendation, (4) CT-150-APD Environmentalist® 2000 and (4) RT-1000-K units were installed on the four towers and have been working great!

I truly appreciate your follow-up to ensure that the units are working properly, and for educating us on things that we need to do to ensure the continual smooth running of the non-chemical magnetic water treatment systems. All of you at Superior have gone above and beyond the call of duty.

I stand ready to serve as a reference and offer the units that you have installed for us as a model to your future clients. Thank you again for all your hard work.

Sincerely,

Denise Shaw

Client Service Manager